Special Steering Committee Meeting
September 4, 2019
10:00 AM
Welcome

- Reminders
  - Your line is muted. We will unmute the line during Q&A pauses.
  - The chat box is available
Roll Call

- We will conduct Roll Call for Regional Leads and at-large members to ensure quorum for votes.
- Other participants should enter their full name so we know they are here and included in the minutes.
Today’s Agenda

- 2019 CoC Competition Project Ranking Appeals Process
- Project priority listing for CoC application
2019 CoC Competition Project
Ranking Appeals Process
Added Clarification for reasons to appeal

- Appeals must present information that shows the CoC or Project Review Committee
  - made a clear error
  - did not follow the advertised process
  - engaged in discriminatory activity
  - had a conflict of interest
  - or the grantee experienced extenuating circumstances
Situations that may result in an overturn of ranking decision

- The Project Review Committee mistakenly used false or significantly incomplete information to make decisions.
- The deficiencies in the project application were due to extenuating circumstances that will not affect the long-term viability or performance of the project.
- The CoC / PRC did not follow the competition process as advertised to the CoC or took steps that are not allowed by HUD policy.
- PRC member had a conflict of interest
2019 Appeals Timeline

- Applicants must submit the NC BoS CoC Competition Appeals Form, signed by a director-level position, by 6:00 PM on September 6, 2019.
- The Project Review Committee will consider each appeal and decide whether to amend the project priority listing by September 9, 2019.
- If the Project Review Committee decides to amend the project priority listing after reviewing appeals, the updated project priority listing will be approved by the NC BoS CoC Steering Committee on September 10, 2019.
- Revised project applications need to be submitted in esnaps by September 12, 2019 at 6:00 PM.
Vote

- Questions or discussion?
- Motion?
Project Priority Listing
### Consolidated Application has 3 parts

<table>
<thead>
<tr>
<th>Part</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CoC Application</strong></td>
<td>Captures CoC-wide information. NCCEH, as Collaborative Applicants, writes this application. Input from agencies, Regional Committees, Steering Committee, and stakeholders necessary to give full scope of the CoC’s work.</td>
</tr>
<tr>
<td><strong>Project Applications</strong></td>
<td>New projects, Renewal projects, CoC Planning Grant.</td>
</tr>
<tr>
<td><strong>Project Priority Listing</strong></td>
<td>Ranked list of each project. Recommended by the Project Review Committee. Approved by the Steering Committee.</td>
</tr>
</tbody>
</table>
Project Review Committee

- Composed of one representative from each Regional Committee and interested at-large Steering Committee members (not grantees or applicants)

- Scores new and renewal project applications using approved scorecards

- Recommends ranked list of new and renewal project applications for CoC collaborative application to the Steering Committee for final approval
Why do we score and rank applications?

- Allows CoC to prioritize funding based on priorities and need

- Ensures CoC is prioritizing funding for grants that are high performing and managing funds well

- Required by HUD in application process
NC BoS CoC has over $10.8 million in homeless funding at stake in the 2019 CoC competition

Potential Amount Available to NC BoS CoC Applicants:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Renewal Demand (ARD)</td>
<td>$8,583,575</td>
</tr>
<tr>
<td>Bonus Funding</td>
<td>$766,205</td>
</tr>
<tr>
<td>DV Bonus</td>
<td>$1,164,839</td>
</tr>
<tr>
<td>CoC Planning (not ranked)</td>
<td>$349,452</td>
</tr>
</tbody>
</table>

Projects will be ranked within 2 tiers:

<table>
<thead>
<tr>
<th>Tier Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1: 100% of first-time renewals + 94% of ARD</td>
<td>$8,085,723</td>
</tr>
<tr>
<td>Tier 2: 6% of ARD + Bonus + Domestic Violence</td>
<td>$2,428,896</td>
</tr>
</tbody>
</table>
Project Ranking was informed by the CoC’s Funding Priorities and the scorecard.

**NC BoS CoC Funding Priorities**

Guidance from the Continuum of Care on its priorities for funding. This includes priorities for funding specific project types and regional need.

**Scorecard**

**Thresholds:** If projects do not meet them, they cannot move forward in the competition.

**Standards:** Important aspects that projects are expected to meet. Project standards should be evaluated to determine where ranked or if project is funded.

**Section Score Minimums:** Ensure every project meets a basic level of performance in every section of the scorecard.

**Total Score:** Helps determine the order of ranking after considering thresholds and standards.
PRC and NCCEH staff used the scorecard to review applications.

The scorecard has two sections that are scored differently.

**Combined Scoring Section**

Scored by one member of Project Review Committee and one member of NCCEH staff

Scores from two individuals are averaged for one final score

**Staff Scoring Section**

Scored by NCCEH staff

**Total Application Score**

Combined Scoring + Staff Scoring = Total Score
## 2019 Applications Summary

### Applications scored and ranked

<table>
<thead>
<tr>
<th>Type</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>35 renewal project applications</td>
<td></td>
</tr>
<tr>
<td>27 Permanent Supportive Housing</td>
<td></td>
</tr>
<tr>
<td>5 Rapid Re-housing</td>
<td></td>
</tr>
<tr>
<td>3 Consolidations</td>
<td></td>
</tr>
<tr>
<td>7 new project applications</td>
<td></td>
</tr>
<tr>
<td>1 Permanent Supportive Housing</td>
<td></td>
</tr>
<tr>
<td>4 Rapid Re-housing</td>
<td></td>
</tr>
<tr>
<td>2 DV Bonus Funding</td>
<td></td>
</tr>
<tr>
<td>1 RRH</td>
<td></td>
</tr>
<tr>
<td>1 Supportive Services Only (SSO) for Coordinated Entry</td>
<td></td>
</tr>
</tbody>
</table>

### Applications not scored and ranked (typically ranked as first project)

<table>
<thead>
<tr>
<th>Type</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 HMIS grant application</td>
<td></td>
</tr>
<tr>
<td>1 SSO-Coordinated Entry grant application</td>
<td></td>
</tr>
</tbody>
</table>

### Applications not scored and not ranked

<table>
<thead>
<tr>
<th>Type</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Planning grant application</td>
<td></td>
</tr>
</tbody>
</table>
Renewal Project Review
Summary of Renewal Projects

- 37 renewal projects turned in applications.
  - (1) HMIS project (not scored)
  - (1) SSO-CE project (not scored)
  - (5) RRH projects
  - (27) PSH projects
  - (3) Consolidations (not scored)

- Scored renewal projects:
  - 0 applications with threshold issues
Renewal applicants missed a range of standards

Housing First Standard: PRC recommend pulling down in rankings

<table>
<thead>
<tr>
<th>Standards Missed</th>
<th>Number of Renewals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing First</td>
<td>3 agencies, 6 projects</td>
</tr>
</tbody>
</table>

Key Elements and Benchmarks: PRC recommend pulling down in rankings

<table>
<thead>
<tr>
<th>Standards Missed</th>
<th>Number of Renewals</th>
</tr>
</thead>
<tbody>
<tr>
<td>PSH Key Elements (missed 25% or more)</td>
<td>2 agencies, 5 projects</td>
</tr>
<tr>
<td>RRH Benchmarks (missed 25% or more)</td>
<td>1 agency, 1 project</td>
</tr>
</tbody>
</table>

PRC recommend not using Coordinated Entry Standards: First year for the questions and CE participation awarded with points
Section minimums not used in ranking

<table>
<thead>
<tr>
<th>Number of Minimums Missed</th>
<th>Number of Renewals</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>11 projects</td>
</tr>
<tr>
<td>1</td>
<td>10 projects</td>
</tr>
<tr>
<td>2</td>
<td>11 projects</td>
</tr>
</tbody>
</table>

**Minimums Summary:**
- Section 1 minimum was changed from 5 to 3 to reflect deleted question.
- Section 2 minimum was not considered because applicants were not told to include MOU in instructions.

Recommend that minimums are not used in ranking because total score will impact ranking.
Projects with a history of poor performance

Burlington Development Corporation
HOPE PSH FY 2018 Renewal ($80,361)
- Standards: Did not meet Housing First and 3 PSH Key Elements
- Performance: Section scored lowest scoring of renewal projects with scored APR.
- Cost effectiveness: Grant serves 6 households with 67% of budget as services, operating, or admin.

Surry Homeless and Affordable Housing Coalition
SHAHC PH Renewal 2018 ($115,823)
- Standards: Did not meet Housing First
- Lowest scoring application in 2018 and 2019 despite ongoing assistance from CoC and Data Center staff
Projects with a history of poor performance

Eastpointe

*Shelter Plus Care Combined Renewal 2018* ($179,915)

*Shelter Plus Care 3 Renewal 2018* ($260,835)

*Shelter Plus Care Beacon Renewal 2018* ($54,411)

*Shelter Plus Care Southeast Renewal 2018* ($75,307)

- Standards: Did not meet Housing First and 2 PSH Key Elements
- History of poor spending

| Shelter Plus Care Beacon Renewal | • Spent 38% of most recent operating year  
|                                 | • 38% projected for current grant |
| Shelter Plus Care 3 Renewal     | • Spent 56% of most recent operating year  
|                                 | • 56% projected for current grant |
New Project Review
Summary of New Projects

- 4 new projects turned in applications by the due date
  - (0) PSH project
  - (2) RRH projects
  - (2) DV Bonus funding projects
    - (1) SSO-Coordinated Entry project
    - (1) RRH project

- 3 new projects did not complete the process:
  - 1 new RRH project had initial threshold issues
    - Staff notified project they could not proceed in the competition
  - 1 new RRH project decided to not move forward
  - 1 new PSH project did not turn in a project application
    - Staff notified project they could not proceed in the competition
New project comparison

<table>
<thead>
<tr>
<th>Project</th>
<th>Standards missed</th>
<th>Minimums missed</th>
<th>Total Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trillium (RRH)</td>
<td>4</td>
<td>0</td>
<td>48.5</td>
</tr>
<tr>
<td>NCDHHS (RRH)</td>
<td>7</td>
<td>0</td>
<td>32</td>
</tr>
<tr>
<td>NCCADV RRH DV Bonus</td>
<td>2</td>
<td>1</td>
<td>20</td>
</tr>
<tr>
<td>NCCADV SSO-CE DV Bonus</td>
<td>1</td>
<td>2</td>
<td>5</td>
</tr>
</tbody>
</table>
PRC recommends that all 4 new projects be put forward in the ranking

New projects ranked because:

- High quality projects
- Meet CoC funding priorities
- Increase coverage in priority areas
DV Bonus New Applications

PRC recommends the DV Bonus new applications be at the bottom of the ranked list

- Lowest scoring new projects
- Only applications that can get DV bonus funding and the only way they get funding is through the DV bonus
- Other renewal and new projects, if funded, could serve DV survivors
Options for funding both new Trillium and NC DHHS applications

- Reallocating renewal funding
- Lower the amount of both grants
Ranking and Prioritization
| Tier 1- | $8,085,723 |
| Tier 2- | $9,349,780 |
| DV Bonus- | $1,163,318 |

**Renewal Projects**

| Renewed at full funding | 34 |
| Renewed at reduced funding | 1 |
| Not funded - Reallocated | 2 |

**New Projects**

| RRH | 2 |
| Funded with bonus or DV bonus dollars | 2 |
| Not funded | 3 |
Renewals reallocated

- **HOPE PSH FY 2019 Renewal**
  - APR shows running at 50% capacity for half the year
  - Grant serves 6 households with 67% of budget as services, operating, or admin.
    - Application: $80,361
    - Funded: $0
    - Reallocated: $80,361 (100%)

- **Eastpointe Shelter Plus Care Beacon Renewal**
  - Projected to spend 38% of current grant
    - Application: $54,411
    - Funded: $0
    - Reallocated: $54,411 (100%)
Reduced Renewal Funding: Eastpointe Human Services

- Eastpointe: Shelter Plus Care 3 Renewal
  - Projected to spend 56% of current grant
    - Application: $260,835
    - Funded: $207,784
    - Reallocated: $53,051 (20%)
Project Review Committee Recommendation
Project Review Committee Recommendation

HMIS grant & SSO-CE renewals ranked first

Community-wide projects

Required by HUD

Scorecard not designed to measure

NCCEH is the grantee
Renewal Ranking

Pull down renewal applications that do not meet Housing First and Key Elements/Benchmark Standards

Pull down programs that did not meet Housing First first and then programs that missed Key Elements/Benchmark Standards

Then score
New RRH Projects

New RRH projects performed better than SHAHC renewal projects & ranked higher.

Trillium RRH Program

$200,087

NC DHHS CoC Application

$763,919
Project Review Committee
Recommendation

**NCCADV DV Bonus Projects**

IPV Survivor Housing Solutions-RRH
Potential Funding $924,283

IPV Survivor Housing Solutions-SSO-CE
Potential Funding $239,035

Ranked towards the bottom because ranking will not effect its chances for DV Bonus
Steering Committee Discussion

To meet HUD’s deadline, Steering Committee must decide today on the Priority List recommended by the Project Review Committee.

Discussion?
Motion?

NCCEH will notify applicants in writing about CoC decision to accept or reject project application by September 5 at 9:00 A.M.
Next Steps
Next Steps

Staff will notify applicants regarding decisions by the end of the day

- Please do not have discussions with grantees before staff have the chance to notify grantees.
- Staff will send scorecards to applicants and offer follow-up calls.
- Applicants may appeal decisions by September 6 at 6:00 P.M.
Next Steps for CoC Application

NCCEH will notify all project applicants whether their applications were accepted or rejected

Appeals Due

PRC Appeals Meeting

NCCEH will post CoC application & project priority listing for review (projected)

NCCEH will submit consolidated application to HUD (projected)

September 4

September 6

September 9

September 24

September 27
Next Steps

Next Steering Committee Meeting:
   Tuesday, September 10, 10:30-12:00

Contact us
   bos@ncceh.org
   (919)755-4393