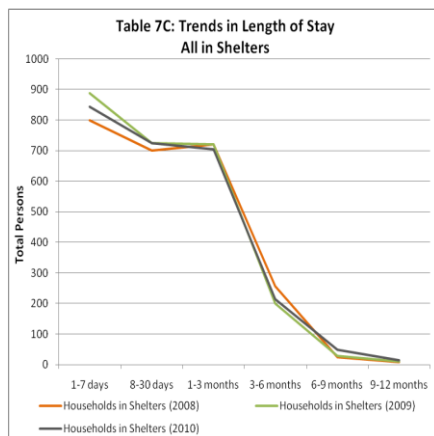


# Performance

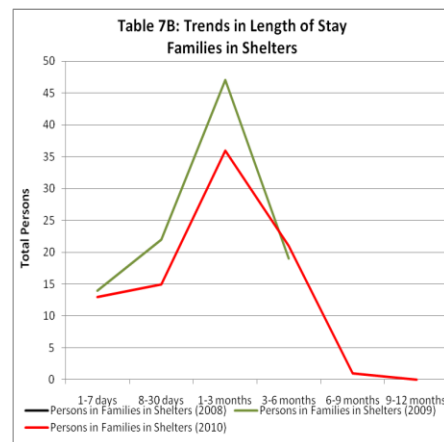


## Length of Stay

### Greensboro

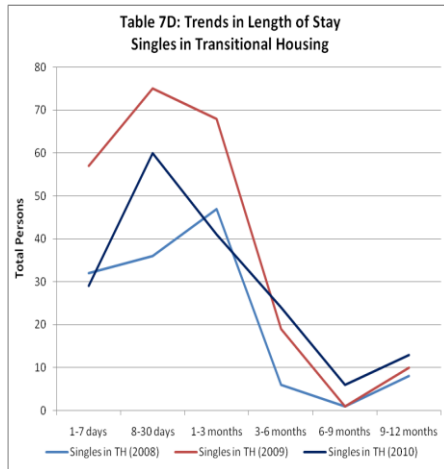


### Durham

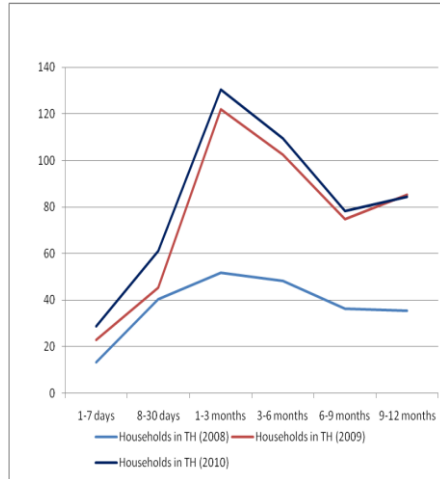


## Length of Stay

### Winston Salem

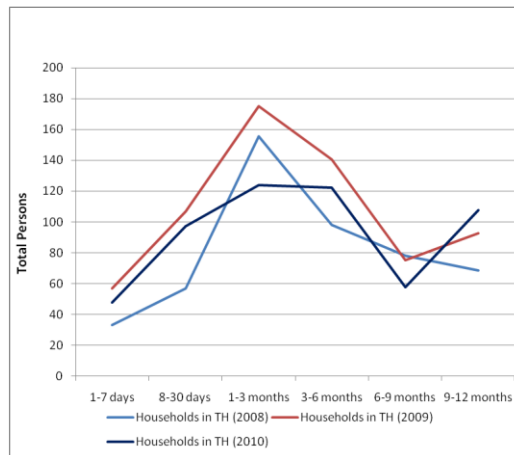


### Asheville

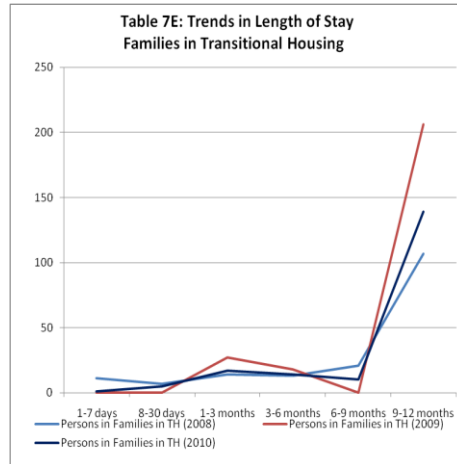
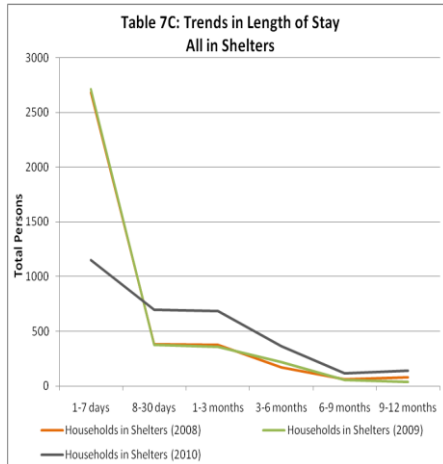


## Length of Stay

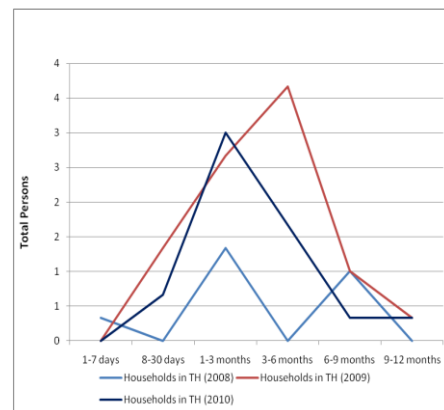
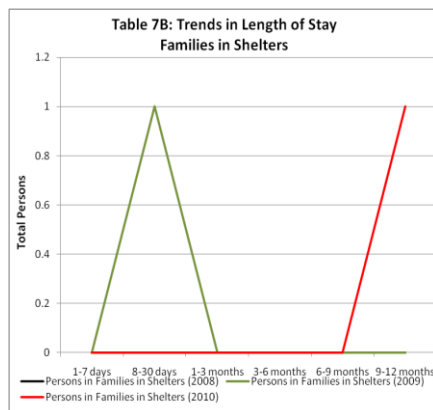
### Greensboro



## Length of Stay Charlotte – Mecklenburg County



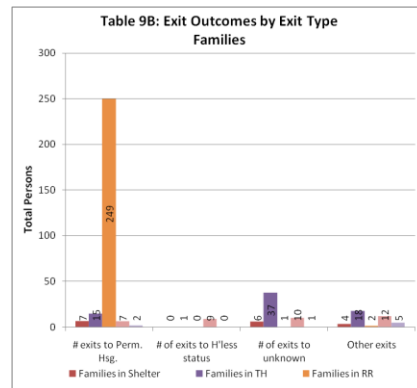
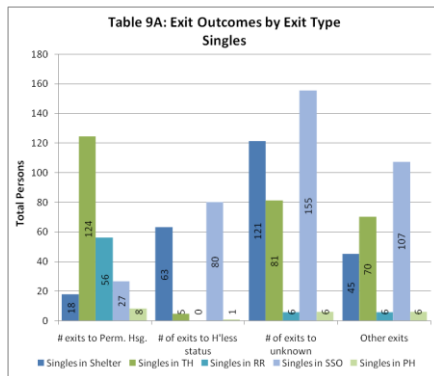
## Length of Stay Chapel Hill – Orange County



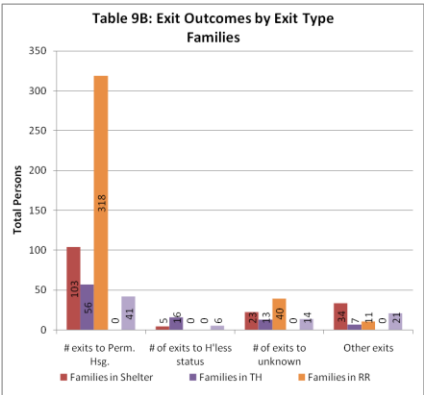
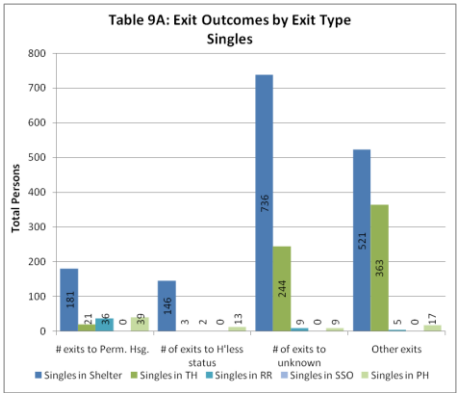
## Average Length of Stay for Permanent Housing Exit

Community	Singles ES	Singles TH	Families ES	Families TH
Asheville	67	305	12*****	176
Chapel Hill	111	-	-	324
Charlotte	170	310	344	276
Durham	-	-	-	-
Greensboro	62*****	344	111	312
Raleigh	172**	188	88	223
Winston Salem	279	155	154	98

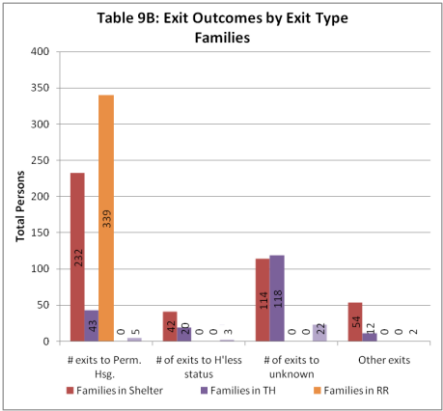
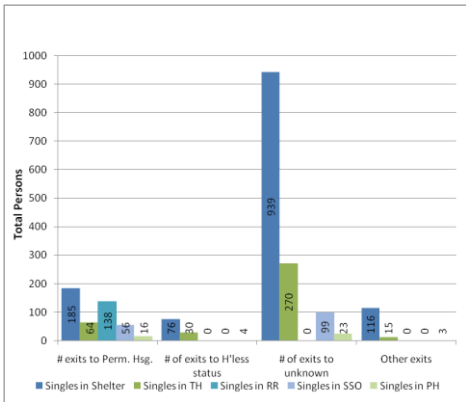
## Exit Outcomes Asheville



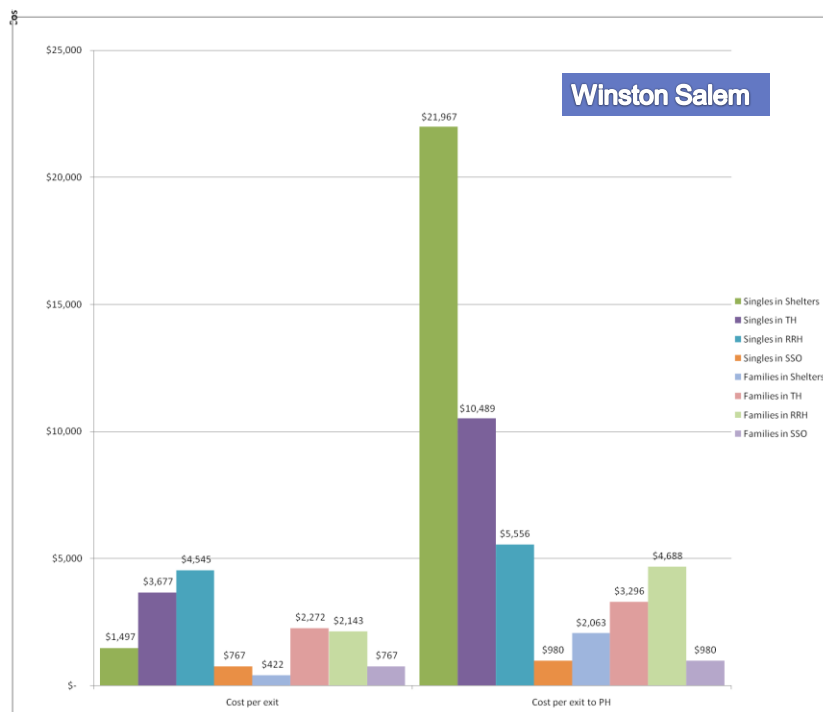
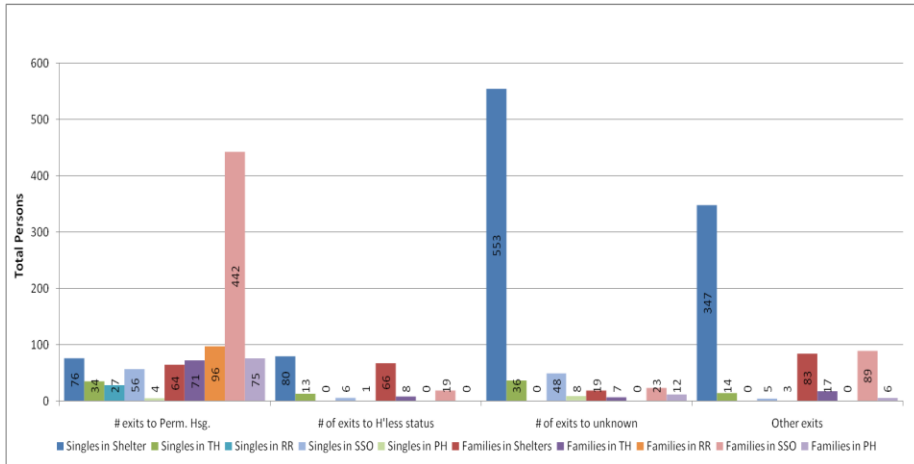
# Exit Outcomes Raleigh

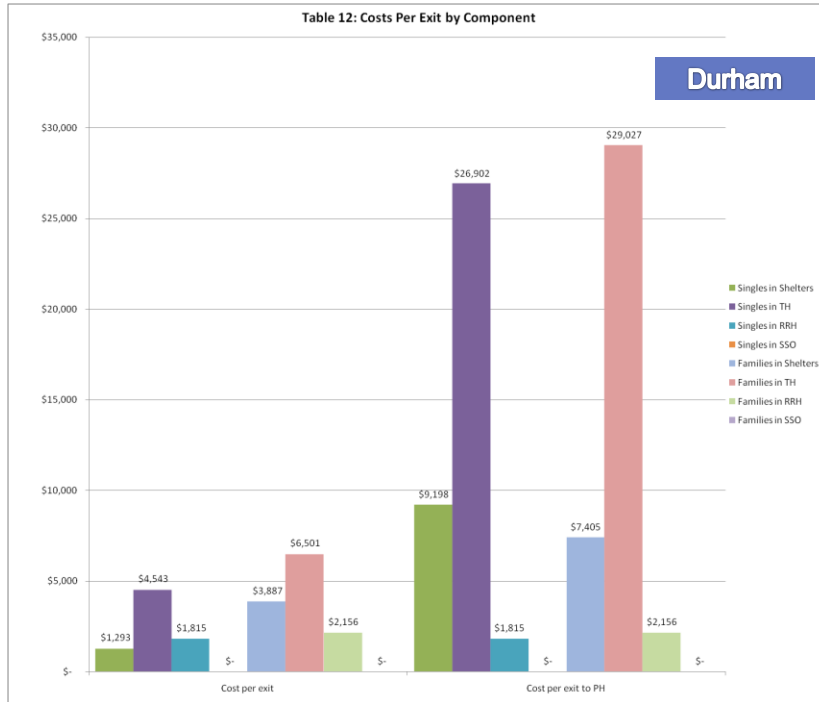


# Exit Outcomes Durham



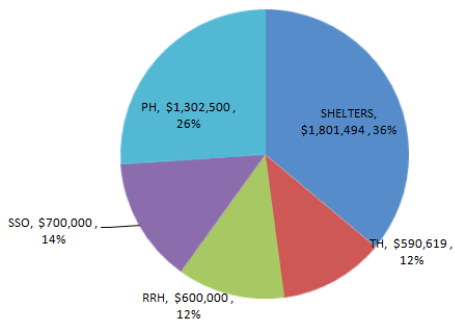
## Exit Outcomes Winston Salem



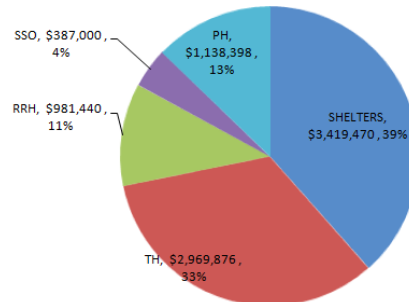


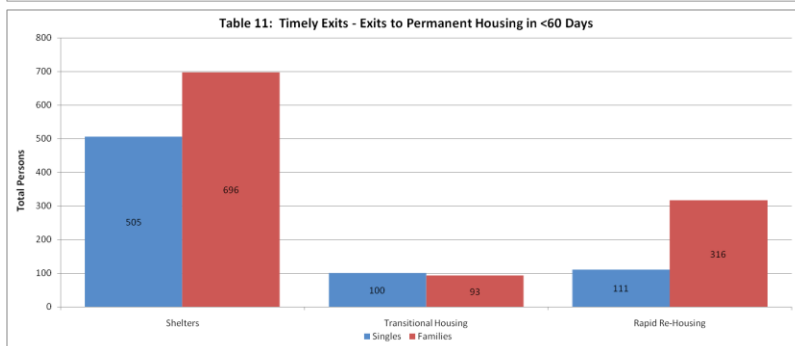
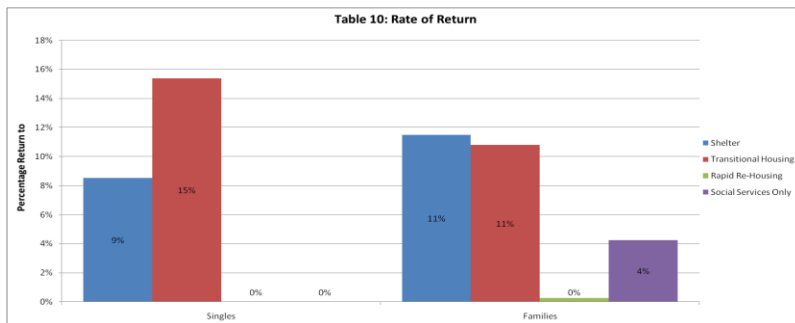
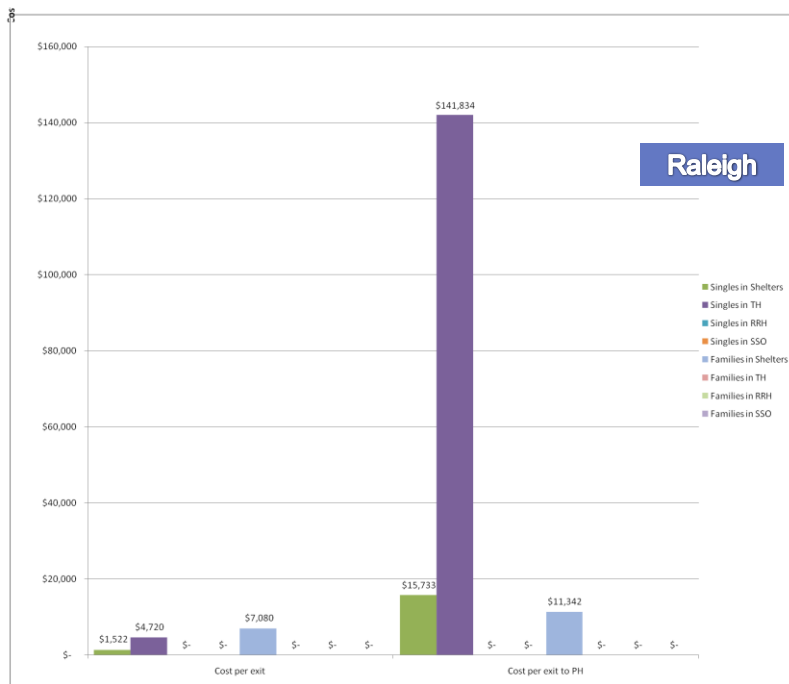
**Table 13: Investments by Program Type  
All Households**

### Winston Salem



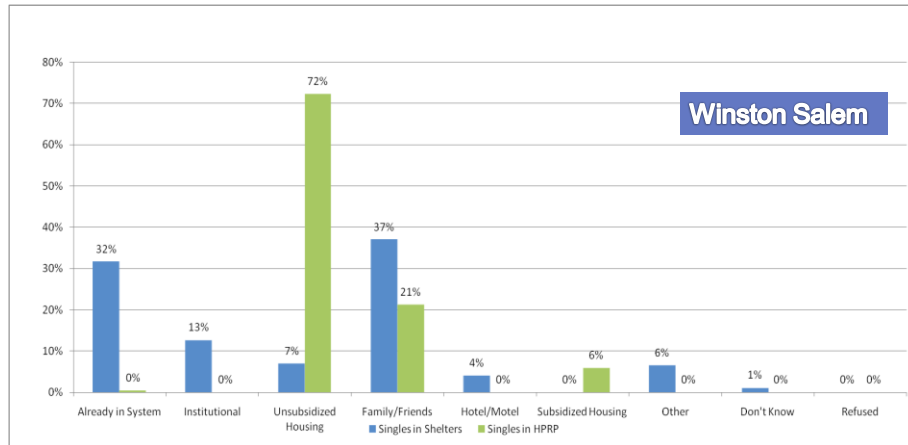
### Durham



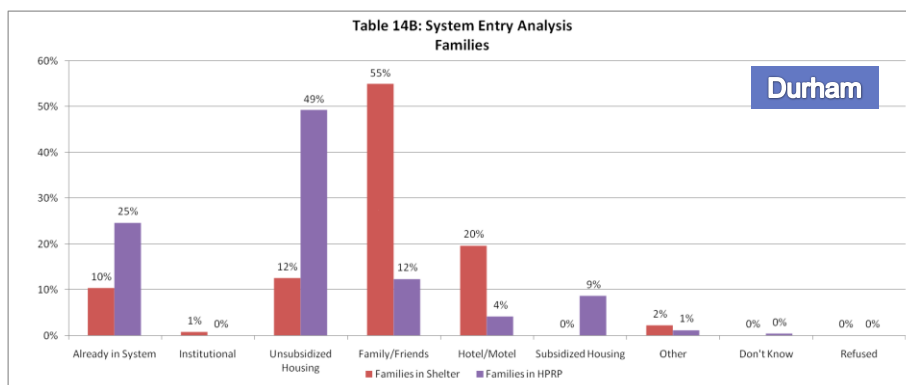


Sample Community

**Table 14A: System Entry Analysis  
Singles**



**Table 14B: System Entry Analysis  
Families**



# Bottom Line

## Measure

- Improve your data quality & establish baseline

## Analyze

- Consider which programs and activities lead to strong performance

## Improve

- Consider where to adjust your program “portfolio” funding or investments to achieve better performance
- Determine how to reward performance and how to work with poor performing programs
- Consider policies and practices that encourage high quality data

## Examples of What to Measure

